



Red Bank Capital, LLC is a buyout group specializing in the acquisition and recapitalization of privately held and family owned businesses.

Acquisition Criteria

Red Bank's objective is to acquire companies at reasonable values and leverage its own management and financial capabilities to unlock the untapped potential that each company possesses. Red Bank takes a long-term view towards its investments and acts accordingly when it comes to decisions regarding the direction and operation of a Company. Red Bank's long-range view is focused on creating value by growing each acquired company to a point where it is a desirable acquisition target for strategic and financial buyers.

Red Bank Capital is looking to acquire mid-market companies that meet the following criteria:

- Manufacturing, service and distribution businesses with adjusted gross cash flow ranging from \$250,000 - \$1,000,000.
- Commercial real estate that is tied to the operations of acquired companies.
- Crisis and turnaround situations that present an opportunity to make a significant return by leveraging variances in the Balance Sheet.

Red Bank is focused on an area recognized as the Knowledge Corridor. This corridor traverses Interstate 91 from just below the Vermont border to New Haven, Connecticut.

Red Bank's acquisition efforts are focused on companies within this geographic definition that have these characteristics:

- Niche market opportunity in either emerging or established industries.
- Declining, flat or moderate growth in sales and cash flow.
- Unrealized potential due to current ownership/management limitations.
- Growth that can be primarily generated from organic sources.
- Geographic reach that can go beyond being local in nature – scalable so that it can be either a platform or complimentary piece to a platform.

For additional information on **Red Bank Capital, LLC**, please visit our website at www.RedBankCapitalLLC.com or contact **Michael Vann** at 413.543.2776.